

Thank You For Being My Hostess!



Your Party is scheduled for:

Date: _____

Time: _____

Theme: _____

Location: ___My home ___Your home

I'm so excited about our upcoming party! I can't wait to share the latest and greatest Mary Kay products with you and your friends! My goal is to pamper you and your friends and get you as much in free products as you desire. When we work together, both our dreams will come true!

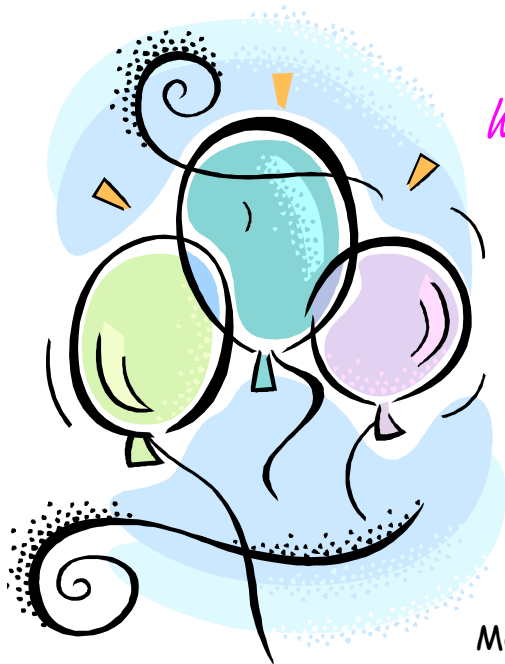
The information in this packet will help you have a terrific party. Follow the steps outlined on the "Great Party Planner" flyer enclosed.

This packet of information is for your use. You can keep any of the flyers you wish to keep. You can return this packet to me with any remaining information at your party. I will restock the packet to give it to another Hostess.

Please call me with any questions you may have. I will be contacting you soon for any assistance I can give you to have a terrific party!

Because this is my business and I love what I do, we will hold this party - rain, sleet, snow, or shine! If for some reason you would need to reschedule, please do so at least 48 hours in advance! *Thanks!!*

Great Party Planner



What to do:

Read through this packet for ideas, inspiration and other fun stuff!

Begin making your guest list. To ensure that 6 attend, invite 12 and confirm 8!

Tell everyone about your party.

Make a note of any questions you might have and call me.

Use the Outside Order form to begin collecting orders toward your goal. Make copies of it so you can take more orders.

Keep track of the RSVPs on your guest list.

A few days before your party, call anyone who has not answered your invitation.

The day before your party, call everyone who said "YES" to remind them of the time and the free gift they might win.

Keep refreshments simple. Coffee/tea/soda and cookies are great! Make this an easy enjoyable pampering time for you! Allow me to provide the "entertainment!"

A Great Party is All About Great Friends!



Great Friends Worksheet - who do you know?

Let's take a minute to look at your circle of friends! Here is an easy way to list the people you know. Then choose who will be your select group to party with.

Remember to invite double what you intend to have!

Relatives	_____	_____	_____	_____
Relative's Friends	_____	_____	_____	_____
Girlfriends	_____	_____	_____	_____
Co-workers	_____	_____	_____	_____
Neighbors	_____	_____	_____	_____
Friends at church	_____	_____	_____	_____
People you would like to know better	_____	_____	_____	_____

Remember to confirm at least two more people than your table will hold. Life gets in the way, and there is always someone who needs to cancel at the last minute!

Hostess Rewards!



\$75 for just \$35

Have in attendance at your party at least two people, 18 or older, who do not already have a Mary Kay Consultant servicing them. You order at least \$75 of your favorite Mary Kay products and pay only \$35! That's \$40 of FREE Mary Kay products!

Ask me about *Fundraising Parties*

Have a big bunch of friends over to raise money for your favorite charity. Earn 25% - 40% of the party's gross sales - proceeds check will be made out to the charity. Charity must be a 501(c)(3) charitable organization.

Fill out the names, addresses and phone number of the people you are inviting to your party below.
Use this form to track your RSVPs

Name: _____
Address: _____
City/St/Zip: _____
Phone: _____
RSVP: _____

Name: _____
Address: _____
City/St/Zip: _____
Phone: _____
RSVP: _____

Name: _____
Address: _____
City/St/Zip: _____
Phone: _____
RSVP: _____

Name: _____
Address: _____
City/St/Zip: _____
Phone: _____
RSVP: _____

Name: _____
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City/St/Zip: _____
Phone: _____
RSVP: _____

Name: _____
Address: _____
City/St/Zip: _____
Phone: _____
RSVP: _____

Name: _____
Address: _____
City/St/Zip: _____
Phone: _____
RSVP: _____

Outside Order Form

Fran Strohm, Independent Beauty Consultant

www.marykay.com/franstrohm ☆ 630-964-2048

Customer Name: _____ Phone: _____

Address: _____

City: _____ State: _____ Zip: _____

Payment: Check Cash MC Visa Disc Exp Date ___/___

Card # _____ X _____

Qty	Products Ordered:	Price	Amount
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Tax @ 8.25%: _____

Total: _____

Do you currently have a Mary Kay Consultant who services you? Yes No

If not, may I offer you a complimentary facial and makeover? Yes No

Thank you for supporting your friend's party. I look forward to meeting you soon!!

Customer Name: _____ Phone: _____

Address: _____

City: _____ State: _____ Zip: _____

Payment: Check Cash MC Visa Disc Exp Date ___/___

Card # _____ X _____

Qty	Products Ordered:	Price	Amount
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

Tax @ 8.25%: _____

Total: _____

Do you currently have a Mary Kay Consultant who services you? Yes No

If not, may I offer you a complimentary facial and makeover? Yes No

Thank you for supporting your friend's party. I look forward to meeting you soon!!

Fran Strohm, Independent Beauty Consultant ☆ www.marykay.com/franstrohm ☆ 630-964-2048

A Tale of Two Hostesses

Congratulations and way to go!
Lots of free gifts...you couldn't say no!
Here's a tale of two Hostesses, as you can see;
Read on, and pick the one you'd like to be!

First, there was Jane, so proper was she.
Her invitations were written in calligraphy!
"I'll just invite six, I don't know too many.
I'm sure they'll all come, so there will be plenty."

Her brochures and Hostess Packet sat home on the table,
"Outside orders?" she asked, "oh, I wasn't able."
She prepared a buffet that was fit for a king,
But forgot to give her guests a reminder ring.
Only one guest arrived, the glamour to see,
"Why," Jane wondered, "does this happen to me?"

And then there was Mary, so excited was she;
She was planning on getting her products for FREE!
She called 8-10 people, the date they were told,
She invited more people than the table would hold!

People wanted to know what the excitement was about,
So she'd stop and pull her catalog out.
She bragged about the products and the great guarantee;
Outside orders were no problem...no sir-ee!

She called the night before to remind once again,
And said, "Don't forget about the prize you might win!"
She didn't have time to prepare a buffet!
She stopped by the bakery, her party was that day.
Mary was thrilled with the products she won,
"Wow!" she exclaimed, "this really was fun!"

The moral of the story won't leave you to brood;
Concentrate on your guests, not your home or the food!

Which Hostess will You be?